

NATIONAL LEASING



COMPANY STATISTICS

Number of Employees

259

Gross Revenues

Not available

Market

Canada and US equipment dealers selling into Canada

Headquarters

Winnipeg, Manitoba

Year Founded

1977

Ownership

Canadian Western Bank

CONTACT INFORMATION

204.954.9000 | 1.800.665.1326

www.nationalleasing.com

1525 Buffalo Place
Winnipeg, Manitoba
CANADA R3T 1L9

COMPANY PROFILE

National Leasing provides sound financial solutions to businesses across Canada. The leader in commercial equipment leasing, the firm is recognized as one of the largest Canadian lessors in small to mid-ticket transactions.

Backed by professional service and an outstanding reputation, National Leasing is fast, easy and ever-changing to meet our customers' needs.

National Leasing is supported through its partnership with Canadian Western Bank and is a proud member of the Canadian Western Bank Group of Companies.

TRANSPORTATION SERVICES PORTFOLIO

National Leasing serves their customers through a network of sales people in every major centre in Canada; local expertise that understands the local economy and customer needs. They source business from three key channels:

Equipment Vendors

Independent Lease Brokers - approximately 15 key broker houses across Canada

Direct business from the end users of the equipment (the lessee)

National Leasing finances equipment purchases from as little as \$2,500 to mid | large transactions of up to \$5 million. The company's niche is small to medium size businesses with an average deal size of approximately \$25,000.

National Leasing reviews approximately 4,000 new deals per month, with approximately 58,000 active leases, and manage approximately \$750 million in assets.

NATIONAL LEASING



MARKETS

National Leasing provides equipment financing to a wide range of markets which include:

General commercial equipment - computer technology, office equipment

Agriculture equipment - grain bins, sprayers, combines, bailers, tractors and more

Golf & Turf equipment - golf cars, mowers, landscaping equipment

Healthcare equipment - dental, veterinarian, chiropractor, medical practices

Construction - heavy construction (road equipment) to light industrial (forklifts, skid steers, etc.)

AWARDS/RECOGNITION

National Leasing has been recognized as one of Canada's Top 50 Best Small Medium Employers for the past five consecutive years as determined through an independent employee survey conducted by Queen's University in conjunction with AON Hewitt.

Up until 2010, under the private ownership of the Megill Stephenson Company, National Leasing was recognized one of Canada's 50 Best Managed Companies Platinum for 16 consecutive years.

More recently, National Leasing was a regional winner of Canada's Most Admired Culture award, and a top 50 award winner for Canada's Most Engaged Workforce.

CORPORATE LEADERSHIP

Nick Logan, President & CEO

Tom Pundyk, Executive Vice President and COO

Al Kowalec, CFO

