

Canada, Manitoba and Winnipeg Economies: Situation and Outlook

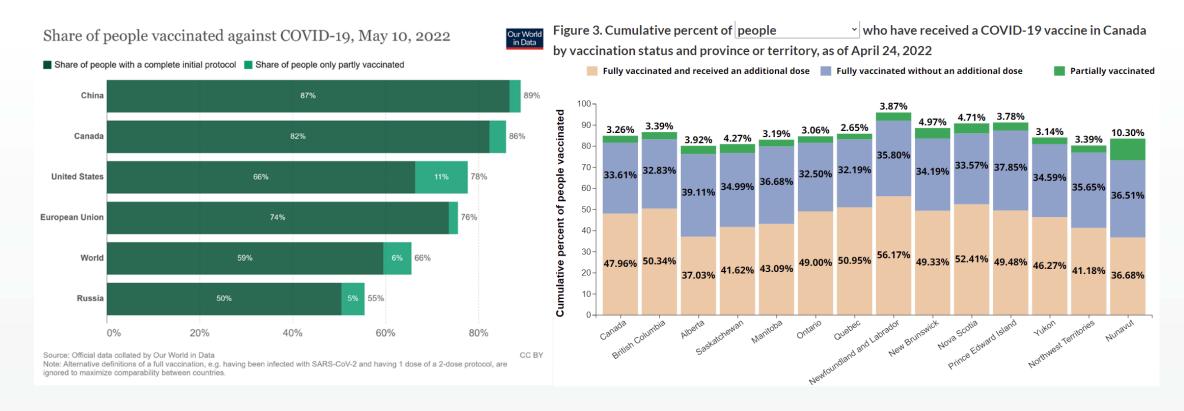
Chris Ferris, Senior Economist for Investor Event on May 12, 2022







COVID-19 Vaccination Rates

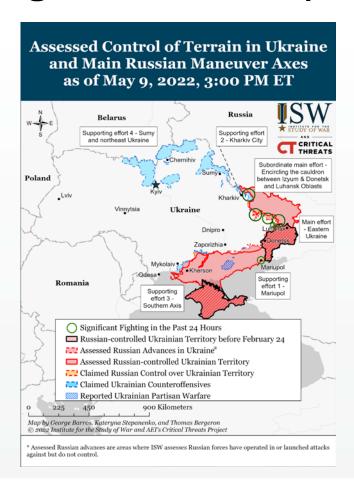


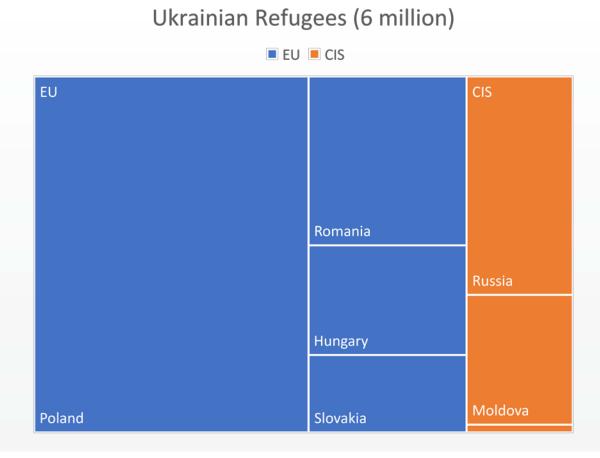






Risk: Russian Invasion of Ukraine (Began late Feb'22)





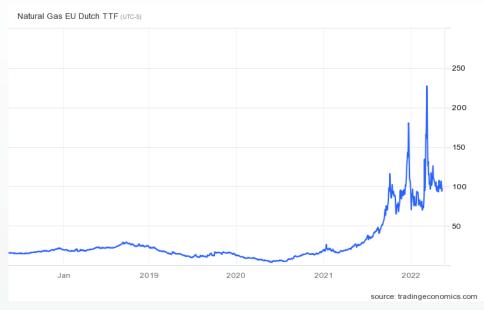






Commodity Prices: Wheat and Natural Gas futures

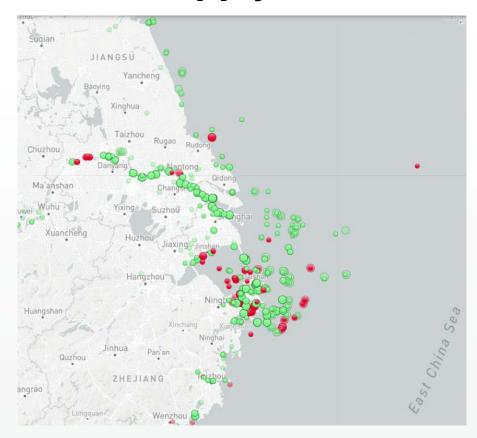






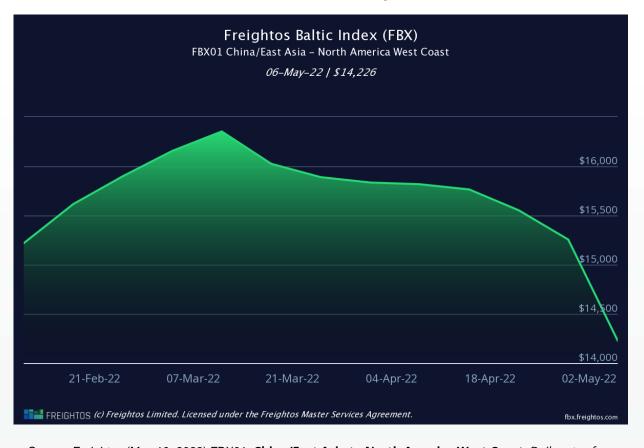


China Supply Chain Chaos: COVID Zero Policy



Source: May 10, 2022 MarineTraffic: Global Ship Tracking Intelligence | AlS Marine Traffic Cargo Vessels and Tankers that are **at anchor** – Ports of Shanghai and up the Yangtze River to around Nanjing.

Source: Laura He (May 6, 2022), "Shipping delays are back as China's lockdowns ripple around the world, CNN. Shipping delays are back as China's lockdowns ripple around the world | CNN Business.



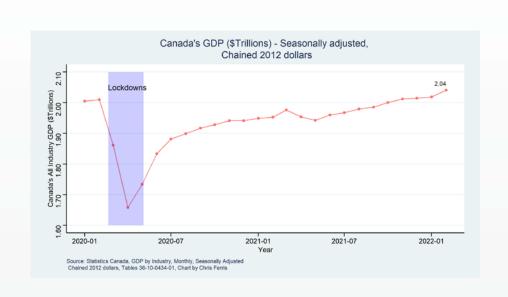
Source: Freightos (May 10, 2022) FBX01, **China/East Asia to North America West Coast.** Daily rates for container vessels. **\$14,226 on May 6, 2022**, down \$2,127 from March 11, 2022. <u>FBX China/East Asia - North America West Coast - Freight Rate Index (freightos.com)</u>. Reverse trip is currently \$991 per day.

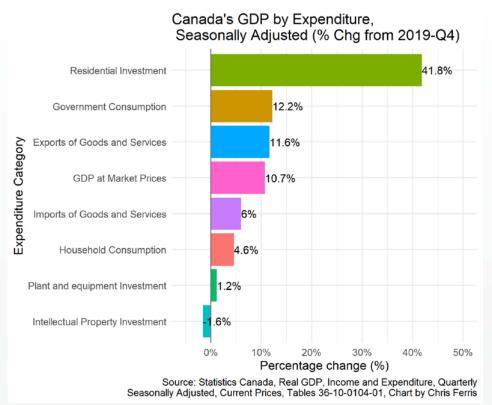






Canada GDP (Monthly and Quarterly)





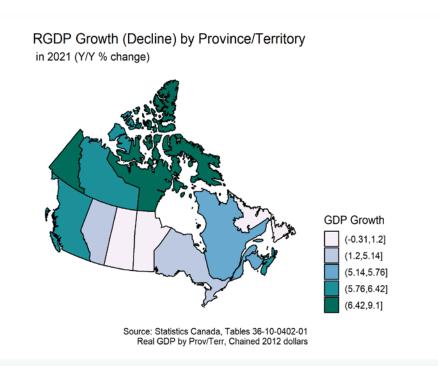


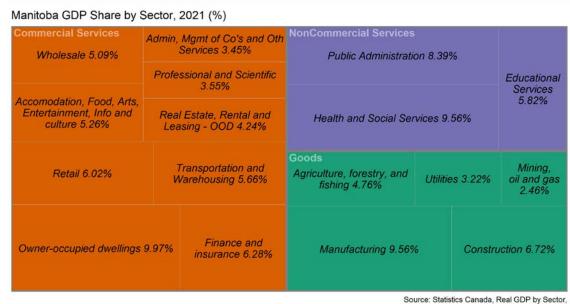






GDP Growth by Province/Terr. and Manitoba GDP by Industry Share: 2021





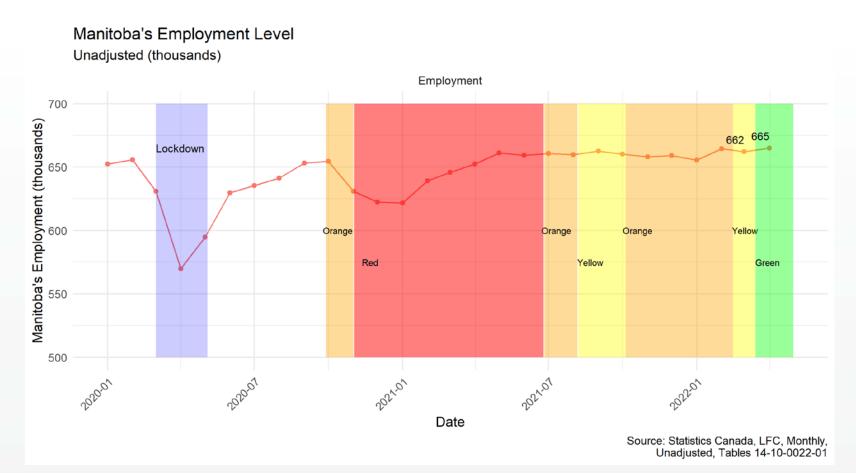
Province - Chained 2012, Tables 36-10-0402-01







Manitoba Employment by Month (April 2022)









Manitoba <u>Goods</u> Employment Index: (Apr 2022 vs Feb 2020)

Manitoba's Goods Industries Employment Index (100 = same as Feb 2020)



ECONOMIC DEVELOPMENT WINNIPEG

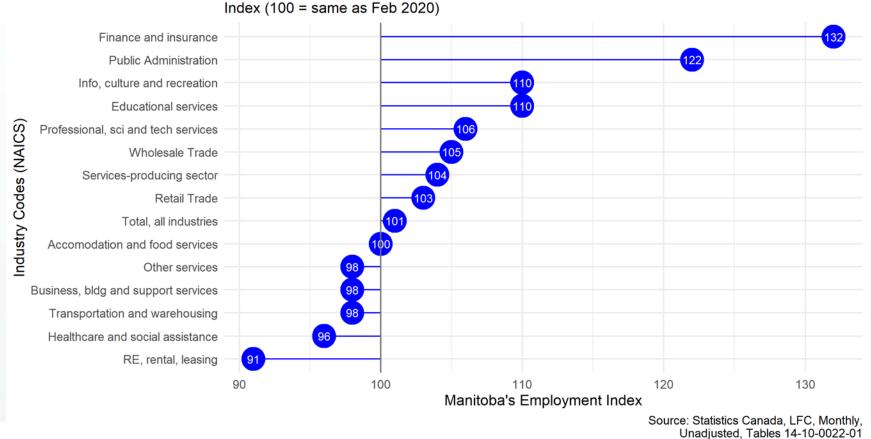


Unadjusted, Tables 14-10-0022-01



Manitoba <u>Services</u> Employment Index: (Apr 2022 vs Feb 2020)

Manitoba's Service Industries Employment









Job Vacancy Rate by Industry (%)



Job Vacancy Rate by Industry

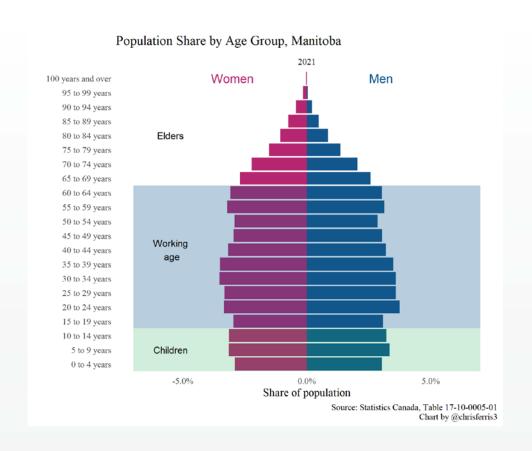
- Highest vacancy rates:
- accommodation and food services 9.8 per cent
- Construction 6 per cent
- All industries average is 4.9 per cent
- Lowest is Education services 1.1 per cent

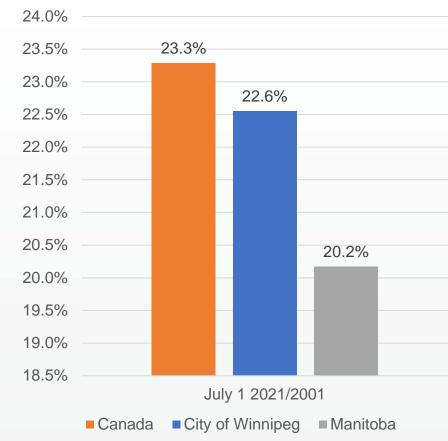






Population Pyramid and growth over the last 20 years





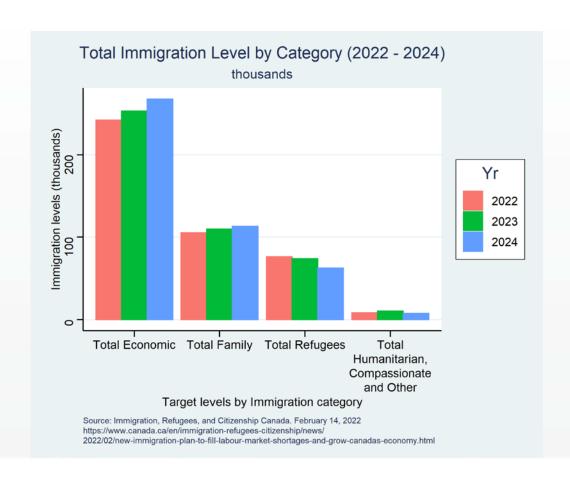


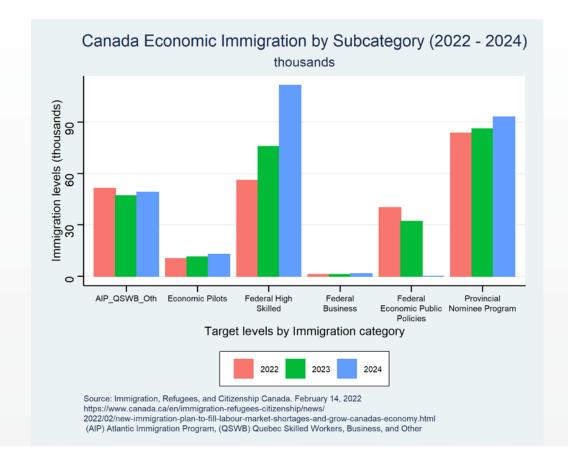






Canada Immigration Plans (2022 – 2024)





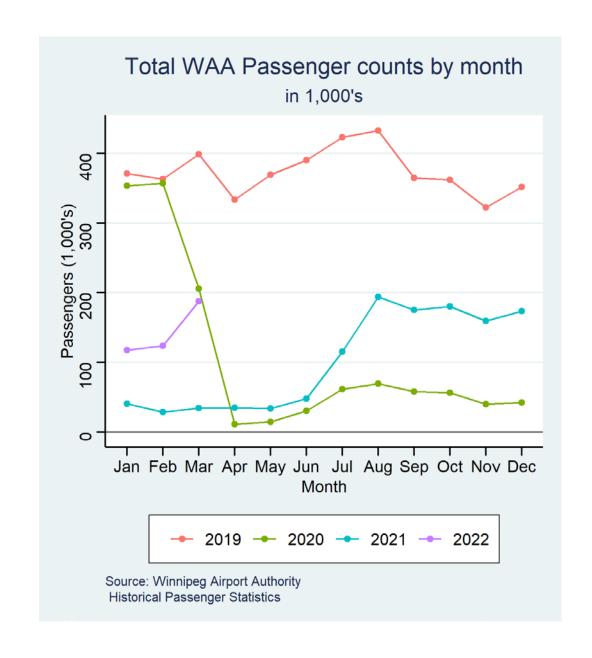




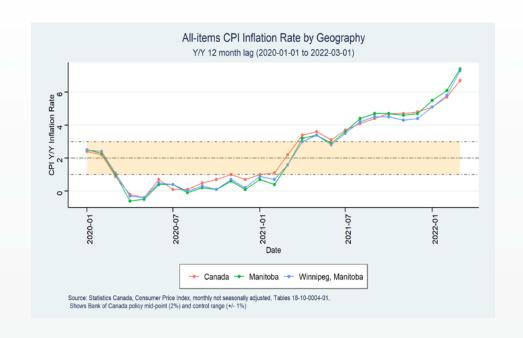


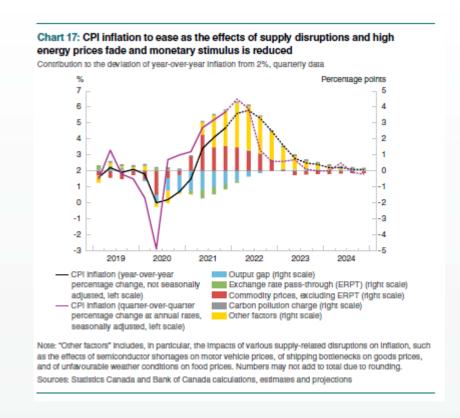
Winnipeg Airport Authority Passenger Counts

Source: Winnipeg Airports
Authority



All-items CPI Inflation by Geography



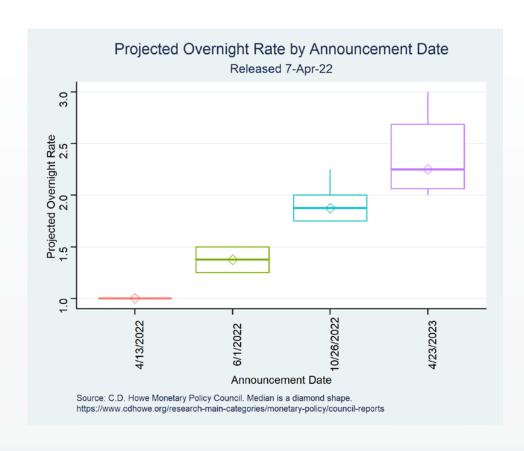


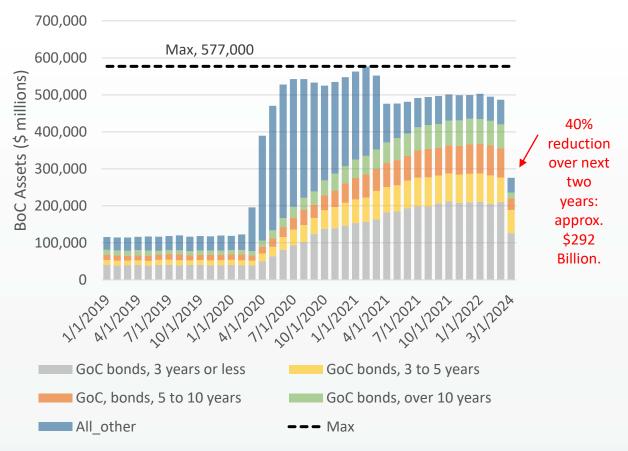






Bank of Canada (BoC) Overnight Rate Projections, Size of BoC Balance Sheet Assets (\$Millions)











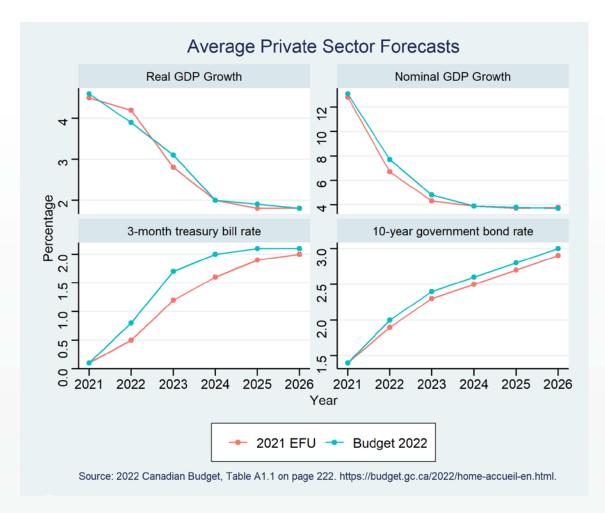
Challenges and Opportunities Facing Canada

- Recovering from the pandemic
 - healthcare system, economy, labour markets
- Partially rollback of globalization
- Expanding Housing Supply
- Achieving Net Zero
 - Electrification of Buildings, Transportation, Industrial Use
 - Electric Vehicle charging Infrastructure build-out. <u>Closing-the-electric-vehicle-charging-infrastructure-gap-May-11-2022-final.pdf</u> (cvma.ca), May 11, 2022.
 - Major opportunity for boosting demand in Manitoba and export markets.









Average Private Sector Forecasts for Fed Budget 2022

Three major pillars of Budget 2022:

- Investing in Canadians and making life more affordable
- Investing in economic growth and innovation
- Investing in a clean economy







Description /2	2021 - 2022	2022 - 2023	2023 - 2024	2024 - 2025	2025 - 2026	2026 - 2027
Budget Balance – EFU 2021	-144.5	-58.4	-43.9	-29.1	-22.7	-13.1
Economic & fiscal actions since EFU 2021	36.1	14.3	11.7	7.5	8.5	7.4
Policy actions since EFU 2021	-3.1	-1.3	-0.6	0.6	0.4	0.3
Total Budget 2022 measures	-2.2	-7.4	-7.1	-6.7	-4.8	-3.0
Net change in budget balance	30.8	5.6	4.0	1.4	4.1	4.7
Budget Balance – Budget 2022	-113.8	-52.8	-39.9	-27.8	-18.6	-8.4
Federal Debt /3	1,160.8	1,213.7	1,253.6	1,281.4	1,300.0	1,308.4
Nominal GDP - budget 2022 /1	2,496	2,689	2,819	2,929	3,040	3,153
As a percent of nominal GDP						
Budgetary Balance	-4.6%	-2.0%	-1.4%	-0.9%	-0.6%	-0.3%
Federal Debt	46.5%	45.1%	44.5%	43.7%	42.8%	41.5%
/1 From Table A1.1, page 222.						
/2 From Table A1.2, page 223, unless stated otherwise.						
/3 From Table A1.4, page 226.						

Federal Budget

Three major pillars of Budget 2022:

- Investing in Canadians and making life more affordable
- Investing in economic growth and innovation
- Investing in a clean economy

Declining Def/GDP, Debt/GDP







Manitoba Fiscal Summary and Outlook (\$Millons)

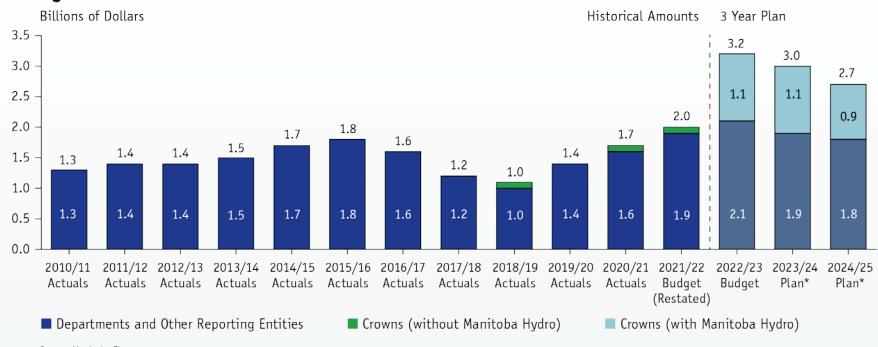
	Actual	Forecast	Budget	Medium Term Projection		ection
Description (\$Millions)	2020-21	2021-22F	2022-23b	2023-24P	2024-25P	2025-26P
Revenue	17,819	18,692	19,353	20,007	20,610	21,265
Expenditures						
Programs	18,967	19,120	18,876	19,358	19,741	20,111
Interest on Debt	969	965	1,025	1,088	1,216	1,414
Total Expenditures	19,936	20,085	19,901	20,446	20,957	21,525
Surplus/(Deficit) before Reserve	(2,117)	(1,393)	(348)	(439)	(347)	(260)
Planning Contingencies			(200)			
Surplus/(Deficit)	(2,117)	(1,393)	(548)	(439)	(347)	(260)
Summary Net Debt /1		29,272	30,544			
Net Debt as a Share of GDP	37.6%	36.4%	35.9%	35.3%	35.1%	34.8%





Manitoba Strategic Infrastructure Plan (\$Billions)

Strategic Infrastructure Plan



Source: Manitoba Finance

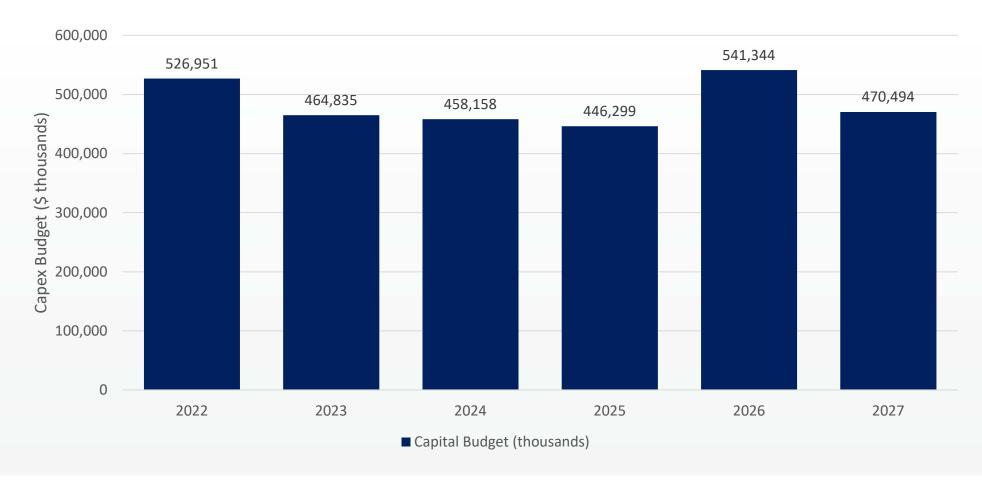






^{*}The planned amounts for 2023/24 and 2024/25 includes projects known at this time. Additional projects will be added as identified and approved.

City of Winnipeg Capital Budget (2022 – 2027)









Economic Growth: Enabling Factors

Factor	Example
Simple and transparent rules	Work to simplify rules in the Winnipeg area and elsewhere
Available, serviced employment land	E.g., Work looking into the potential development of the Airport Areas West (Centreport South).
Expanding utility capacity, regional roads	e.g., Projects to expand sewage capacity in the City of Winnipeg. Enhancements to South Perimeter.
Making relevant data more fungible	e.g., <u>Centreport Canada</u> interactive dashboard, EDW's dashboards, Open Data initiatives by the Province of Manitoba and the City of Winnipeg







Enables Economic Growth: GDP Per Capita

This makes it easier for firms to pick Manitoba when investing and expanding jobs

Factor	Example
Sufficient Capital	Startup, Growth and other capital to grow businesses
Encourage R&D	Federal and provincial R&D investment incentives
Various Tax credits	Encourage activity
Skills training, talent attraction	Can boost labour productivity and eventually wages. E.g. <u>EDW</u> <u>Talent Hub</u> , Retrain Manitoba. Expands the skilled work force, Rural and Northern Immigration pilot program.
Real Estate Developments	Transit Orient Development (ToD) – multifamily dwelling units near the Blue Line. E.g. the <u>Yards</u> at Fort Rouge.







Manitoba Economy Summary

Weakness:

- High contact industries continue to suffer, along with their suppliers. E.g., Tourism, accommodations, airline passengers, restaurants. Expect to recover fully by 2024.
- Tight labour markets

• Strengths:

 Wholesale, Ecommerce, Air cargo, food manufacturing, construction/renovation supply chain,

• Risks/Opportunities:

- Russian invasion of Ukraine, disruption of wheat, oil, nat. gas markets
- Supply chain and lack of primary/intermediary inputs (1st half of 2023)
- Risk of rising debt payments as interest rates rise over the coming years.
- Need to keep growing the economy to enables the continued shrinkage of the deficit









Economic Development Winnipeg:

- About our services, and COVID-19 Toolkit
- Weekly Economic Digest
- Thank you!
- Chris Ferris, Senior Economist





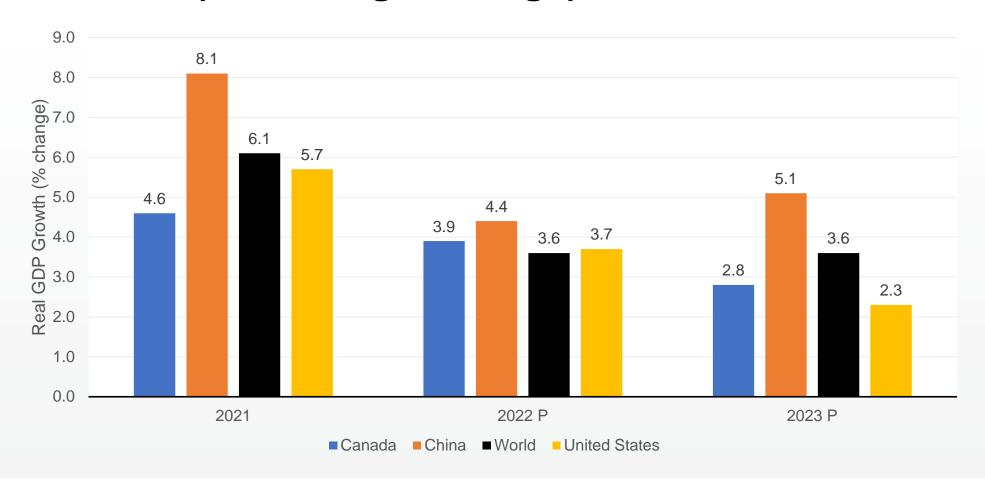
Backup Slides







World, China, USA, Canada Real GDP Growth Forecast (Percentage Change)





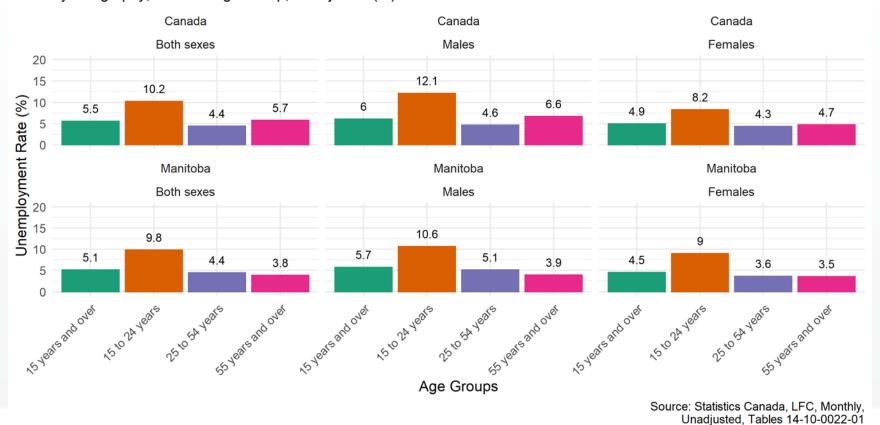




Unemployment Rate by Geography, Sex, Age Group (%)

2022-04 Unemployment Rate (%)

by Geography, Sex and Age Group; Unadjusted (%)

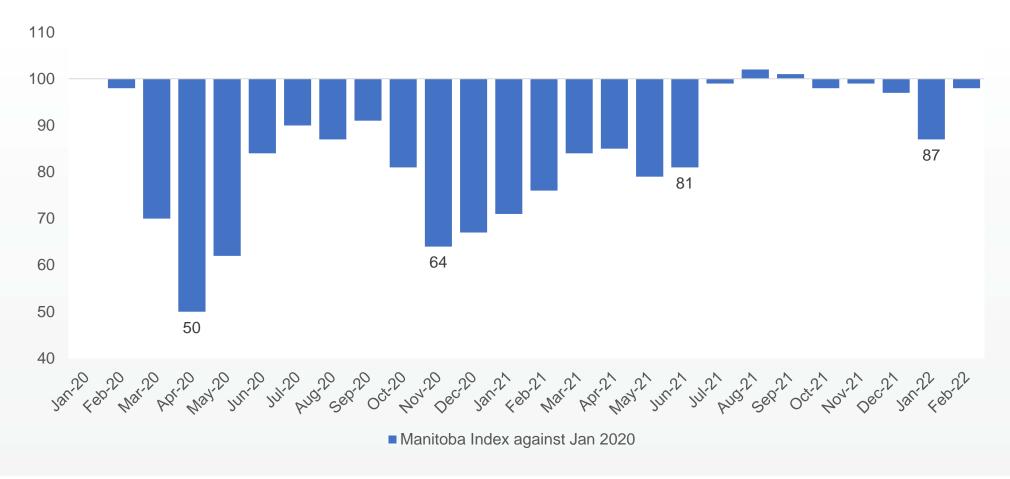








Manitoba Total Food Services and Drinking Places Index (100 = same as January 2020)









Manitoba Economic Outlook

Percent Change Unless Noted Otherwise (f = Forecast), P = preliminary

Manitoba	2022F	2023F
Real GDP	3.6	2.8
Nominal GDP	5.8	4.4
Consumer Price Index	3.9	2.5
Employment	2.3	1.2
Unemployment Rate (%)	5.2	5.0
Population Growth Rate (%)	0.9	1.0





2021/22 Deficit Budget to Q3 Forecast: \$1,393 millions









Winnipeg 2022 Proposed Budget (\$millions)

	Description	2021 Adopted Budget	2022 Adopted Budget
Revenues	Tax Supported Operations	1,180.3	1,194.6
	Utilities	678.3	698.6
	Special Operating Agencies	74.3	74.8
	Reserves	242.8	363.3
	Total Revenues	2,175.7	2,331.3
Expenditures	Tax Supported Operations	1,180.3	1,194.6
	Utilities	633.0	732.2
	Special Operating Agencies	79.4	74.2
	Reserves	287.8	327.2
	Total Expenditures	2,180.5	2,328.2
	Surplus (Deficit) before adjustments	(4.8)	3.1





Recent Stocks to Use Ratios USDA Estimates

	stocks to use	
	2020/2021	2021/2022
corn	22%	22%
Canola	6%	5%
Soybeans	20%	17%
Rice	34%	34%
Wheat	30%	28%